

# simple state

**Problem statement and solution proposal** 



# Welcome!

Welcome to **SIMPLE STATE**, where we harness the power of technology to drive business success. Founded with a passion for innovation and a commitment to excellence, we are a leading provider of cutting-edge software solutions that empower businesses across the globe.



## **ABOUT SIMPLE STATE**



### **Our Vision**

To be the world's most trusted partner in delivering transformative software solutions that propel businesses into the future.



### **Our Mission**

To develop and deliver unparalleled software solutions that optimize business processes, enhance operational efficiency, and unlock new opportunities for growth and innovation

# Our Services

We are focus provide the best solution for problem statement wants to solve



# What customers do today?

- → They need to build a team with many departments to develop products.
  - The product departments: Business Analyst, Product Design,
     Quality Control
  - The development departments: Backend Development,
     Frontend Development, Mobile Development ..etc..

# OUR SOLUTION

**FOCUS:** Break down the digital product development and delivery process into microservices. Customers can choose the service package to use.



#### **ANALYST**

Analyst the problem of demand



#### **DESIGN**

Design an idea to a product



#### **DEVELOPMENT**

Development from design to software



#### **SUPPORT**

Support for customers after use our software

## **OUR SOLUTION**

Why it's better than existing solutions

PROBLEM			SOLUTION		
They need to build a team with many departments to develops product.			Break down the digital product development and delivery process into microservices. Customer can choose the services package to use.		
High Cost	Waste Time	Limited Flexibility	Low Cost	Save Time	Unlimited Flexibility



# SOLUTION







#### **User Specifications**

- 1. User Research
- 2. Wireframes
- 3. Reviews







**Hand Over Dev Hand-off** 

## HOW WE DO IT?

#### STAGES DETAIL

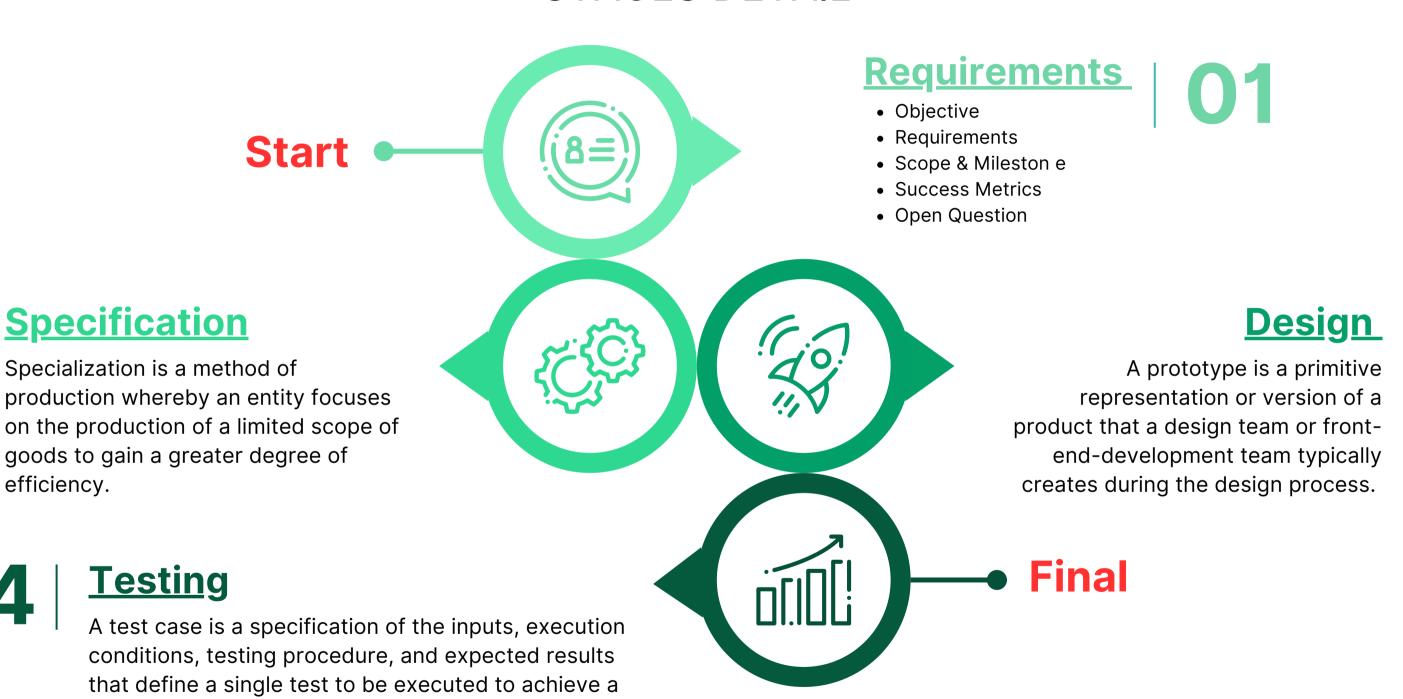
efficiency.

particular software testing objective, such as to

exercise a particular program path or to verify

compliance with a specific requirement

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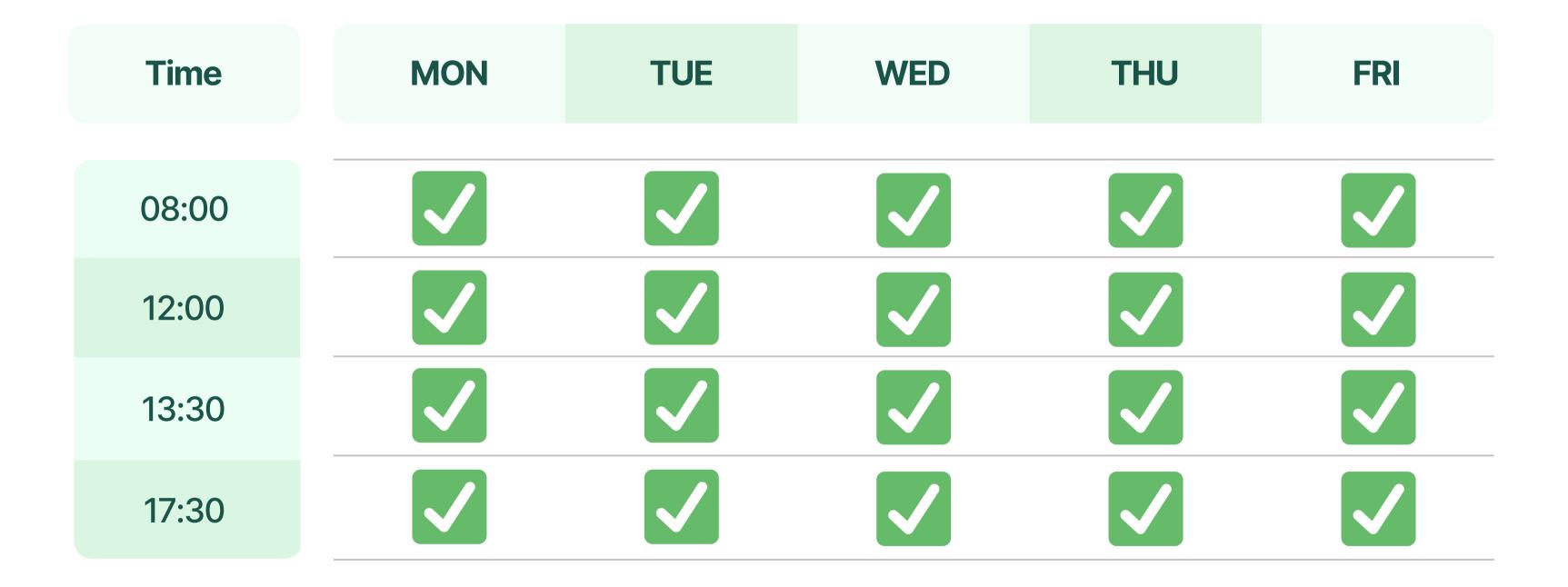


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# Task Management



# **Working Time**



## Customers



F5SECONDS

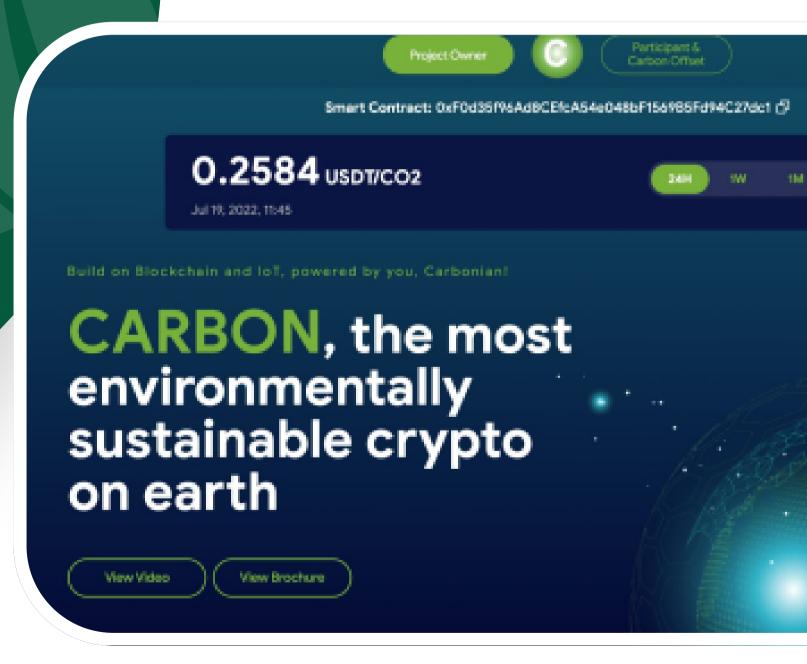




**iRD VN** 

# Responsibilities at CARBON

At Carbon, I am delivering of the Carbon product for The Project Owner and the Offsetter. Responsibilities span the life of the product/service and include deep collaboration with business stakeholders, customers/users, designers, user researchers, and engineers. Key product management deliverables include product vision, product strategy, writing and prioritizing detailed user stories and requirements, partnering with engineering teams on the development process, leading and communicating successful product releases, and establishing Carbon as a market-leading brand.



# CARBON, the most environmentally sustainable crypto on earth

- Drive product discussions with employers, users and partners to ensure that we meet their needs and achieve our near and long-term goals
- Work closely with operations, sales, and marketing teams to launch new features and drive product and platform awareness and adoption

- Manage the development team and deep understanding of and empathy with our customers and their employees. Advocate for the product experience that meet their needs and address their challenges.
- Understand and synthesize customer and business needs from competitive research, customer insights, and business data to inform and drive the product forward.



# Responsibilities at GHN

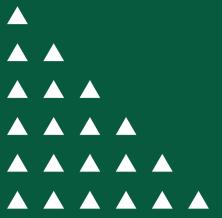
Worked with stakeholders (Dev, QC, partner ...) on product goals, built a roadmap and release plan & backlog- During the implementation and delivery phase, I focus on gathering detailed requirements, composing product requirement specifications UX for systems – workflow, draw wireframe, mockup screen, making User Stories and being the bridge between business and technical stakeholders.

# Responsibilities at GHN

- Perform UAT (User Acceptance Test) before releasing Manage Product Backlogs and monitor my product and support its users.
- Responsible for internal monitoring, to ensure project implementation from start to completion is smooth, on schedule, and according to the original requirements.

#### Products I made:

- Customer relationship management system (Internal system)
- Notification Center Push notification for client(Internal system)
- tracuunoibo.ghn.vn Order lookup, permission system for employees.(Internal system)
- donhang.ghn.vn Order lookup system for customer.
- khachhang.ghn.vn An ordering system for small, medium, or individual customers.



## Responsibilities at MOGI

Mogi.vn - E-commerce website specializing in Real Estate News (similar to nha.chotot.com). My main job is to research knowledge on real estate and work a lot with the data processing team to build features that help increase traffic to the website.

- Owning function: <a href="https://mogi.vn">https://mogi.vn</a>
- Build internal tools: check data duplication, export data, build the dashboard.
- Create workflow, draw wireframe, mockup screen and work with stakeholders to implement product features and backlogs
- Providing Marketing Team reports and data to support advertising campaigns.
- Supporting the sales team to resolve the client's troubles



# OTHER PROJECT



Ola City

**CLICK TO VIEW** 



Learn Finland

**CLICK TO VIEW** 



TGS

**CLICK TO VIEW** 

**STATISTICS** 

Statistics

**CLICK TO VIEW** 



YouGo

**CLICK TO VIEW** 

# \*OTHER SERVICES





#### **IT Services**

- Site survey, consulting and design
- Project Implementation
- IT Managed Service
- Others: assessment, pen test, migration, DevOps



#### Site survey, **Consulting and design**

- Collect layout, site survey, survey form
- Based on customer requirement we will do consulting and build proposal: network layout, physical/logical diagram, heatmap.
- Propose equipment list, estimate cost and draft schedule



#### **Project Implementation**

- Devices installation
- Setup and configuration
- System integration
- System upgrade or migration
- User Acceptance Test
- Hand over and training



#### **IT Managed Service**

- IT system operation
- Global Certified Engineer
- Monitor tool with mail/SMS alert
- Follow ISO/ITIL standard
- IT Onsite/Remote Support.
- SLA: 8x5x4, 8x6x4,24x7x4
- Ticket system
- Service Manager to control quality

# BACKER





# Simple State THANK YOU

See you next time!

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